



The newsletter this month will cover the new discussion forum added to LaserU, where to find information about ornaments for fall sales and how to let your customers know what products you carry without having to come to your store.

LaserU Discussion Forum

Ning One of the most requested items in our quarterly surveys has always been to add a forum or discussion board to LaserU. Well, after much discussion among Mike and myself over the course of years we have finally decided to add one! Why the hesitation? Probably the biggest one is that in many discussion boards people do not play nice. I think the relative anonymity of online communication lets people feel more free to say anything. In creating our board we are very much wanting to maintain a professional environment for the betterment of all laser owners. Mike and I will address questions asked of us directly. If other questions pique our interest we may weigh in.

We are using Ning as our provider for the forum. It literally takes about 1 minute to get started. All subscribers were sent a link to sign up. If you need the link send to you again, please email me at laseru@laserbits.com.

What is Laser Places?

By popular demand LaserBits has responded to the multitudes of requests from their customers! LaserBits has created a near mirror image of their existing website.

What is the difference?

This new site does NOT contain any pricing! Now you have a place to show *your* customers fabulous products and they will not know what you pay for the blank piece. It is located at <http://www.laserplaces.com> you can feel comfortable in letting your customers browse around looking for exactly what they want. It is not linked in anyway to LaserBits.

We have loaded all LaserBits items on the site.

Enjoy!

Laser Spotlight

Each month we showcase an item, product or skill from LaserU. We give a summary of the item and provide links for more information. This month we will look at **Ornaments**. This comes from our Learning Center course 12 titled - **Ornaments; Glass, Wood & Acrylic**.

Learn how to make ornaments from glass, wood & acrylic. You will also learn how to

use processes, such as, CerMark for Glass, laser foil, and color fills.



For more information on Ornaments see the **Course 12** in the **Learning Center**.

Please send questions and comments to laseru@laserbits.com

See you next month with our next **The Laser Engraver** Newsletter.

Kathryn